



NDIS organisational readiness training for mental health service providers

Northern Territory

To support mental health providers to successfully transition to the NDIS operating environment, Mental Health Australia has partnered with National Disability Services and the Northern Territory Mental Health Coalition to deliver a series of one day training workshops. These workshops are provided through Mental Health Australia's NDIS Sector Development Fund Capacity Building project.

The three workshops will be held in Darwin in October and November 2016 and will be offered free of charge to mental health service providers. More information about the range of topics to be covered by the workshops is provided below. Listed here are the dates and registration links for each of the workshops:

| Date | Location | Type of event | Registration Link |
|-------------|----------|----------------------------------------------------------------------------------|-----------------------------------|
| 31 Oct 2016 | Darwin | Costing and pricing – Facilitator David Gilchrist | Click to register |
| 1 Nov 2016 | Darwin | Marketing for Psychosocial Disability Providers Facilitator – Andrew Hamilton | Click to register |
| 14 Nov 2016 | Darwin | Flexible workforce practices – Michael Pegg | Click to register |

Marketing for disability providers

A one day workshop to help service providers understand the core elements of marketing and develop organisational marketing plans for an NDIS context.

Before using the marketing template tool, providers will firstly discuss:

- The change in the human services market
- Why marketing under NDIS is necessary
- Overview of Marketing Theory

Providers will then start using the Marketing Plan Tools, in a manner that enables providers to think beyond their own organisations, and to consider the world of marketing in a broad sense. Providers in this workshop will finish the day with a draft marketing plan and all the components needed for their marketing implementation.

Costing and pricing under the NDIS

The Costing and Pricing Learning Program was developed by NDS and Curtin University to help meet the costing and pricing challenge facing providers transitioning to the NDIS. This one day workshop covers:

- Introduction to Costing and pricing Learning Program and resource portal
- Understand Activity Based Costing and why it is used in the costing and pricing of disability services under Individualised Funding and Person Centred Support
- Costing and Pricing in an NDIS environment.

Employing a flexible workforce under the NDIS

One of the biggest challenges for providers will be engaging, supporting, retaining and continuously upskilling a flexible workforce that will meet the needs and wishes of people with disability. If workers and services are unavailable or rationed, the concept of consumer choice and control will have little meaning

This workshop aims to assist service providers to introduce flexible working practices that comply with the Australian Industrial Relations (IR) framework, and improve employee engagement and workforce utilisation. It will cover:

- the challenges facing organisations in terms of attracting, recruiting and retaining a flexible and responsive workforce to meet the goals and aspirations of people with disability;
- considering flexible employment opportunities within the existing IR framework; and
- examining options applicable to individual organisations, and/or those choosing to collaborate to address workforce issues.

